

SAP S/4 HANA FOR SALES & DISTRIBUTION

COMMON VIEW OF ALL DATA . FLEXIBLE REPORTING . PROCESS AUTOMATION

IMPROVEMENT AREAS

COLLABORATE & IDENTIFY
OPPORTUNITIES

- 1 Adobe forms for outputs
- 2 My Inbox app for Fiori based approvals
- 3 Migrate from aggregates based ATP to advanced ATP in S/4HANA (licensed)
- 4 Enterprise search – google like experience
- 5 Asset Management – New design with S/4HANA with IT depreciation out of SAP.
- 6 Pricing tables – Cluster -> Table – use case of extensive analytics
- 7 Leverage SAP TM within S/4 – Future (additional licensing)
- 8 New Credit Management
- 9 Settlement Management provides greater performance and flexibility.

TOP FIORI RECOMMEND- ATIONS

IMPLEMENT &
BE OPERATIONAL

- 1 Customer 360 degree view
- 2 My Sales Overview & Sales quotation & Order
- 3 Order fulfilment performance
- 4 Analyze confirmation of sales orders
- 5 Sales Volumes – detailed analysis
- 6 Manage sales plans
- 7 Sales Management overview

ABOUT OPTIMIZED

Optimized Solutions International is a global professional services organization providing business enterprise solutions to clients for over 20 years. A pioneer in applying innovative, technology-based solutions to common business problems, Optimized Solutions is headquartered in Chicago, Illinois with offices in Boston & India.

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